



# Byron Gardens

June 16<sup>th</sup>, 2020

# Atlantic Broadband At-a-Glance



**8<sup>th</sup>**  
largest cable  
provider in the US



**1400+**  
Employees



**830,000+**  
Homes and  
Businesses  
Passed



where service is offered,  
including Florida



**\$200M+**  
Annual investment in  
service and network  
enhancements



A wholly owned  
subsidiary of Cogeco  
Communications Inc.

**\$2.8B**  
annual revenue



# Internet: Choose the Speed Your Residents Need

## ADVANCED

**100 Mbps**

**IDEAL FOR:**

Streaming  
Email and web browsing

## PREMIER

**250 Mbps**

**IDEAL FOR:**

Several standard users  
Frequent streaming

## EXTREME

**400 Mbps**

**IDEAL FOR:**

Multiple heavy users  
Downloading large files  
Working from home

## GIGAEDGE

**1 Gigabit**

The best possible!  
Everything you want in a  
flash!

**Plus:**

- No usage caps or hidden download charges
- Ultra fast, reliable wireless home networking available





# TV: The Ultimate Viewing Experience

**Watching Netflix, YouTube, HBO Go & more** is as easy as changing the channel. The deepest app integration of any gateway experience.

**Recommendations** on what to watch help you find great TV quickly – no one surfaces the content you want faster or easier than Atlantic Broadband.

Watch your shows on your **tablet or smartphone—at home or on the go.**





# Now with **Voice Remote**



## Voice Enabled Technology

TiVo Voice Remote lets you speak in your natural voice and gives you the ability to narrow your search results as you go. The most robust set of voice commands in the industry with higher % of search match (Over 95%)

## Netflix at the Push of a Button

Launch **Netflix** directly from your remote control. Use your TiVo Voice Remote to search across live TV, your DVR recordings and streaming apps like Netflix.





# Control your TV Experience with Amazon Echo

Now you can control your TiVo without lifting a finger.

**Just ask Alexa** instead.

By connecting Amazon's Echo device to your TiVo box, you'll be able to **pause, play, fast forward, rewind, change channels, even launch your Netflix app** simply by telling Alexa.



# Byron Gardens– Current Bulk Video

## **\$37.47 Current Monthly Rate Includes:**

- Value & Digital Tier Programming: 300+ Channels
- One (1) HD Receiver
- Wire Maintenance

## **TERMS:**

- Agreement Expiration: 3/4/2021
- Next rate Increase 1/1/20: Programming Pass Through Maximum of 4% & 6/15/2020 3% annual Increase (Total maximum of 7% annually)



# Byron Gardens Option I: Bulk Internet & Video

## \$71.99 Monthly Rate Includes:

- Value & MoreTV Programing—300+ Channels, <sup>New!</sup> *Includes EPIX Premiums, MoviePlex*
- Starz Premium Movie Channels
- One (1) TiVo HDDVR Receiver— with Voice Remote
- One (1) HD Digital Adapter Box— with Standard Remote <sup>Upgrade!</sup>
- Bulk Premier 250MBPS Internet with WiFi Gateway <sup>New!</sup>
- Wire Maintenance included – No charge for service calls <sup>New!</sup>

**Equivalent Retail  
Cost of \$259.40**

## TERMS:

- 5 year term
- 4% Capped Annual Increase

<sup>Reduced!</sup>



# Byron Gardens– Additional Options

## Bulk Add On Products (Option I):

- Add Showtime to bulk package for \$4.00 per unit. Additional one time rebate incentive of \$9 per unit paid to property by Showtime when service added to bulk package
- Add HBO to bulk package for \$4.00 per unit. Additional one time rebate incentive of \$9 per unit paid to property by HBO when service added to bulk package



# Byron Gardens Option II: Bulk Internet

## \$36.50 Monthly Rate Includes:

- Bulk Premier 250MBPS Internet with WiFi Gateway **New!**
- Wire Maintenance included – No charge for service calls **New!**

**Equivalent Retail  
Cost of \$122.98**

## TERMS:

- 5 year term
- 4% Capped Annual Increase **Reduced!**



# Thank you.

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## Questions?

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